Report for the first half year of 2009

Conference Call

August 20, 2009

ARQUES INDUSTRIES AG

Highlights 2nd Quarter 2009

- 2nd quarter results affected by global economic crisis
- Mainly non-recurring effects for restructuring and impairment losses within the context of the portfolio optimization
- Net cash flow € -42.5 million (PY: € 97.8 million)

- Financial liabilities reduced by approx. 30% to € 150.3 million
- Further focus on portfolio optimization and cost reduction
- Sell of Actebis will improve the balance sheet (Closing expected in the 3rd quarter)
- EBITDA improved from € -13.7 million in the 1st quarter to € -2.3 million in the 2nd quarter

Highlights
Consolidated Income Statement

in € million	HY1 2009	HY1 2008	Q2 2009	Q2 2008
Consolidated revenues	2,361.2	2,627.8	1,128.5	1,279.8
EBITDA	**-16.0**	**45.2**	**-2.3**	**29.9**
- thereof bargain purchase	9.7	10.1	0	10.1
- Depreciation and amortization	-46.4	-39.9	-24.0	-20.8
- Impairment losses	-52.2	-24.6	-50.9	-24.6
EBIT	**-114.7**	**-19.3**	**-77.2**	**-15.6**
Net loss	-115.4	-36.3	-77.0	-22.3
EPS (diluted, in €)	-4.37	-1.37	-2.92	-0.84

P&L significantly affected by mainly non-recurring effects

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- Bargain purchase
  - 1st HY 2009: € 9.7 million (acquisition of BSM)
  - 1st HY 2008: € 10.1 Mio.
- Actebis: good operational development
  - EBITDA (1st HY 2009): € 23.1 million
- Restructuring
  - 1st HY 2009: € 23.5 million restructuring cost for Gigaset
- Impairment losses:
  - 1st HY 2009: € 38.1 million - sale of Actebis und tiscon
    € 12.0 million - sale of the broadband activities of Gigaset
  - 1st HY 2008: € 24.6 million - sale of Schöps
- Further negative effects:
  - € 12 million deconsolidation loss due to the portfolio optimization

Financial liabilities reduced by 30%

in € million	06/30/2009	12/31/2008
Balance sheet total	1,397.6	1,719.0
- thereof liabilities related to assets held for sale *	508.6	90.1
Equity	155.5	263.7
Equity ratio	11.1%	15.3%
Financial liabilities	150.3	212.0
Cash and cash equivalents	91.1	142.4

* Sale of Actebis and tiscon in the 3rd quarter 2009

Highlights Cash Flow Statement

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in € million	HY1 2009	HY1 2008
EBT	-131.9	-34.0
Reversal of negative goodwill	9.7	10.1
Depreciation of PP&E and amortization of intangible assets	46.4	39.9
Impairment losses	52,2	24.6
Increase/decrease of trade receivables and other receivables	-25.3	83.3
Cash flow from operating activities / net cash flow	-42.5	97.8
Cash flow from investing activities	-23.5	-18.0
thereof: Inflows from sale of shares in companies	15.2	22.4
Free cash flow	-66.0	79.8
Cash flow from financing activities	+10,4	-82.4
Cash and cash equivalents	91.1	81.9

Systematic continuation of portfolio optimization

▪ January 2009:	Sale	- BEA Group
		- ddp
		- Rohner
		- Evotape
▪ February 2009:	Acquisition	- British School of Motoring (BSM)
▪ March 2009:	Sale	- Rohé
		- Sommer
		- weberbenteli
	Acquisition	- Actebis acquired distribution business of Ingram Micro in Denmark
▪ July 2009:	Sale	- Broadband activities of Gigaset
		- tiscon AG
▪ August 2009:	Sale	- Actebis (Closing outstanding)

Current Investment portfolio

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Restructuring phase	Break-even	Prior to sale
Gigaset Siemens Home and Office Communication Devices GmbH & Co. KG	WANFRIED-DRUCK KALDEN	Berger
anvis GROUP	OXXY NOVA	Golf House
asm rápido. seguro. siempre.	SM ELECTRONIC	
Auto Windscreens	carl fron	
BSM	van Netten	

August 2009: Actebis sold to droege capital

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- Proceeds of € 38.64 for 96.8% of the shares
- Transaction leads to further decrease of financial liabilities and the optimization of the risk profile
  - Financial liabilities decrease by € 22.9 million
  - Buyer indirectly takes over purchase price guarantees of € 37.8 million
  - Balance sheet total decreases by approx. € 500 million
- Closing is expected by late September or early October 2009

Strategy - 2nd Half Year 2009: Next Steps

- Further exits in 2009 possible
  - Other plans have reached an advanced stage
  - Further impairment losses are probable, level below previous year
- Two further acquisitions in 2009 possible
  - Growing availability of attractive opportunities
  - Risk minimization
  - Revenue target size €30 million - €1 billion
- Restructuring of the holding largely finished
  - Personnel reduced by about 50% to roughly 40 employees
  - Fix costs in the holding company are reduced to < 50%
  - Economic improvement yield effects in the 4th quarter 2009

Outlook ARQUES:

- **2009:** Year of consolidation
  - After the sale of Actebis consolidated revenues expected by approx. € 3 billion
  - Significantly net loss expected
  - Enhanced balance sheet structure and reduction of debt
- **2010:**
  - Break-even expected
    - On base of a continuing economic improvement

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